



Newsletter

October/November 2018

Greetings from the President

After several years of inactivity of our membership discount program, the GABC has decided to re-invigorate our membership discounts, a program designed to offer our members tangible financial benefits and our providers tangible increases in business volume. A review of the benefits list, which will likely expand, shows attractive discounts for many goods and services. **[View complete list](#)**. For example, the member discount for a single purchase for a GABC member at the Miele showroom could pay for several years membership dues.

More importantly, it is high time that members focus on doing tangible business with other like-minded members. One of the advantages of membership in the GABC is the comfort that other members are a known quantity. By choosing to do business with another GABC member, you can be certain that your counterpart is part of our ecosystem, and not simply a stranger. You can benefit from relations that have been cultivated sometimes for years within our organization. Other bi-national groups in Miami have established a strong preference of conducting business with members of their own group. While that is not always ideal, this is generally an advantage our members should have as well. By taking advantage of membership discounts, we can begin to build cohesion and assist our German-speaking businesses to grow and prosper within the community.





Membership Benefits

Announcing Our New GABC Benefits Program

Dear GABC members,

We are happy to announce our new and updated GABC benefits for members!

What is the benefits program about?

All companies/natural persons with products and/or services can offer a discount or any other kind of benefit to GABC members. It would be a non-binding agreement between the GABC and the participating companies, in which they can freely participate, and terms and conditions would be done under their own rules and regulations.

What is the duration of the program?

The program aims to be permanent in the sense of providing general benefits to all members. However, companies will commit in a freely way and can withdraw from the program on a monthly basis.

We are looking forward to hearing from you and the benefits you'll be willing to offer to our members. With this we can start creating the benefit list to launch the program. Lastly, we understand all companies are focused on different fields and of course we know all of us can't allow benefits of the same dimension, and this is why we are open to listen and discuss about it.

Should you have any questions or comments, please don't hesitate to reach out back to us.

Kind regards,
The GABC Team

[Click here to view a list of current Program Members](#)



Claudio Riedi, Esq.

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One click away

Stay Connected with the GABC

Dear GABC members and friends,
We are excited to announce we are increasing our presence on Facebook, Instagram, Twitter, and LinkedIn. We will come back with more stories and events for your joy! We would love to connect with you and get your feedback.

[Instagram](#)

[Facebook](#)



[Twitter](#)

[LinkedIn](#)



Sleeping Beauty Performance Feauturing the Legendary Tobias Gremmler



**SLEEPING BEAUTY'S SLUMBER COMES TO LIFE IN EDM- INFLUENCED CONTEMPORARY BALLET
PERFORMANCE IN MIAMI AND NEW YORK THIS DECEMBER**

An Age-Old Fairytale Awakens with New Perspective at World Premiere in South Florida During Miami Art Week; Then Travels to New York's Upper West Side Beacon Theatre

MIAMI & NEW YORK (October 22, 2018) – The world premiere of *Sleeping Beauty Dreams*, a contemporary art exploration of the age-old fable brought to life by **Magic Reality Group**, will debut at the **Adrienne Arsht Center** during **Miami Art Week**. The EDM-influenced performance explores one of the most iconic stories ever told, Tchaikovsky's "Sleeping Beauty," and will showcase the first-ever fusion of live contemporary ballet dance with Real Time Avatars projected on-stage.

A story never told before - *Sleeping Beauty Dreams* is an unprecedented fusion of contemporary dance with state-of-the-art, Real-Time Avatar projection and electronic music for a multi-dimensional scenic experience. This emerging technology allows the constantly transforming avatars of *Sleeping Beauty Dreams* to seamlessly replicate the dancers' movements live, adding a whole new dimension to the world of live performance.

The legend of Sleeping Beauty has been retold by masters since the 14th century, but no one has explored what the princess was dreaming while she slept for 100 years. International prima ballerina, **Diana Vishneva**, performs as Princess Aurora and **Marcelo Gomes** as Prince Peter – creating the greatest duo for retelling the classic tale then and now. The ballet artists are brought together in a fusion of dance, music, art, and revolutionary avatar projection displayed with a technology and in a format never seen on stage before. Artists joining Vishneva and Gomes include digital designer **Tobias Gremmler**, who works with **Bjork**, and costume designer **Bart Hess**, who works with **Lady Gaga**, choreographer **Edward Clug**, light artist **Laurent Fort**, music by famed EDM pioneers, **NOISIA/Thijs de Vlieger**, whose music is featured on Hollywood blockbusters and works with some of the world's biggest artists including Skrillex and deadmau5.

The world premiere of **Sleeping Beauty Dreams**, a contemporary art exploration of the age-old fable brought to life by **Magic Reality Group**, captures the dreams and thoughts of Sleeping Beauty's 100-year slumber and will debut on Dec. 7 & 8. The performance explores one of the most iconic stories ever told, Tchaikovsky's "Sleeping Beauty," and will showcase the first-ever fusion of live contemporary ballet dance with digital avatars projected on-stage in real-time including music by famed EDM pioneers, **NOISIA**. The Miami showings of this story never told before takes place at the Ziff Ballet Opera House at Adrienne Arsht Center. The performance then visits New York City the following weekend at the **Beacon Theatre**.

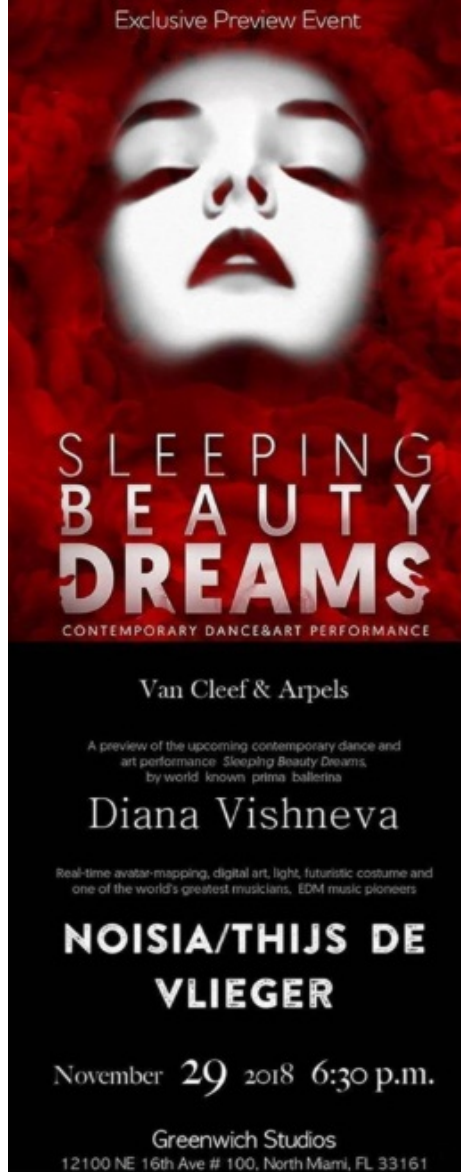
GABC MEMBERS: Discount code to purchase tickets: **JWIDreams**

[For more details about the performance click here](#)

Private Party

On behalf of the GABC, we would like to personally invite you to a private **fête on Thursday, November 29** in anticipation of the World Premiere of *Sleeping Beauty Dreams*. Don't let the title bring you to the assumption that this is a Disney on Ice kind of show. It's raw, sophisticated and multifaceted. **This 40 second video perfectly describes what to expect**

It's a contemporary dance and art performance that explores what sleeping beauty dreamt during her 100-year slumber using EDM, avatar mapping, digital art, light, and futuristic costume design by some of the world's greatest artists, technicians and creators including German digital designer **Tobias Gremmler**. The lead performance will be played by world-recognized prima ballerina Diana Vishneva and award-winning dancer Marcelo Gomes. It's never been explored like this before! The Nov. 29 party will include a 10-minute sneak peek performance of what to



expect on opening night and a special performance by NOISIA's Thijs de Vlieger, the creators of the soundtrack. It's sponsored by Van Cleef & Arpels, so you know it will be magnificent.

RSVP directly by November 16 with jessica@jwipr.com

GMCVB

Greater Miami Convention & Visitors Bureau!

Please meet Ali Bibeau, Senior Director of Partnership & Events at the Greater Miami Convention & Visitors Bureau. Ali oversees the Partnership Team at the GMCVB. Her team helps local partner companies get exposure to other local tourism industry facing businesses as well as to the millions of visitors to Greater Miami each year. The GMCVB offers a wide variety of marketing and promotional tools to help grow your business as well as resources for companies that are bringing groups or meetings to Miami. To learn more, contact Ali@GMCVB.com.

The GMCVB invites YOU to take the *Miami Begins with Me* Customer Service and Destination Training-now available online! Visit www.MiamiBeginsWithMe.com to take the free course. Graduates receive a



graduation certificate, certification pin and discount passes to area partner attractions and sightseeing tours, plus get entered to win a Cruise for Two from PortMiami!

[Check it out and click here](#)



Welcome Our New Trustee Member!

Scott Lombardi Warsteiner

Brewing excellence since 1753 – family-owned and brewed now in the 9th generation, our beers are crafted with passion and a love for detail choosing only top-quality ingredients. Extra soft brewing water from the Arnsberger forest natural reserve, superior quality Bavarian hops and carefully chosen German spring barley are used to brew our Warsteiner – always in accordance with the German Purity Law. Proudly distributed on 5 continents and 60 countries. With a history like ours it's no surprise that Warsteiner is the No. 1 exported Premium Pilsener from Germany. PROST!



Scott Lombardi
Warsteiner

Phone: 513-942-987
slombardi@warsteiner-usa.com



Welcome Our New Corporate Members!

Sebastian Hertel Hamburg Süd

Hamburg Süd stands with



more than 145 years of shipping experience guaranteeing quality, environmental sustainability, and the safety of people, ships, and cargo. All the companies and brands of Hamburg Süd represent quality first and foremost. With first-class products and a strong focus on customer service, Hamburg Süd has over 250 offices around the world. As one of the leading providers of international marine transportation, the Hamburg Süd Group offers door-to-door logistics services from a single source.

Sebastian Hertel
Phone: 786-441-8007
sebastian.hertel@hamburgsud.com

[To read more click here](#)

Welcome Our New Individual Members!

Monica Steinmuller

Monica was born in Caracas, Venezuela from Austrian parents. She studied Hotel Management & Tourism in Salzburg and held several positions with Intercontinental Hotels for many years. Now, she is currently affiliated with Coldwell Banker as a full-time Realtor.



Monica Steinmuller
Coldwell Banker Residential Real Estate
305-282-8535
mskbfl@gmail.com

Marcie Davis

Marcie Davis, owner of Firelady Productions, produces webinars by day, while spending considerable time promoting the tiny Thüringen glassblowing town of Lauscha, birthplace of blown Christmas ornaments. She promotes Lauschan artists, offers an annual summer tour, and imports Haberland ornaments made in traditional German style. She and her husband, Rolf Nettesheim, also operate Bee My Honey, a source for pure local honey and provide an educational resource for sustainable agriculture at their home in South Dade.



Marci Davis
Firelady Productions LLC - Bee My Honey LLC
305-323-2363
firelady@gate.net

Eike Knall

Eike Knall was born in the town of Schäßburg and raised in Nürnberg, Germany. He is one of Germany's most successful radio broadcasters and now leads THE RADIO GROUP with 19 local Radiostations. In his spare time, Eike is an

experienced airman and commercial pilot.

Eike Knall
GULF COAST SKY MEDIA INC / THE RADIO GROUP
0049 239-6820-400
eike@eikeknall.com



Rene Baratella

Rene recently founded his own online business called 360° Life Coaching. It is an online life coaching business that offers customers the unique opportunity to enroll into an 8 week fully automated journey to deep happiness, fulfillment, awareness, gratitude and pure self confidence. He wrote the whole program by himself and is now proud to offer it in the German language. The 8 week course will provide a new topic about personal development every week. The customer gets an e-mail with a link to the members area where he can download a booklet each week with a to do list or let's say workbook. Rene is planning on writing a book next year. He hopes to get the chance to get to know Tony Robbins who is a huge influence on his work like Eckhart Tolle or Grant Cardone.



Rene Baratella
360° Life Coaching
www.360lifecoaching.de
0049-176-4701-2256
mrtello@gmail.com

Christina Schoelzel

Christina Schölzel specializes in the Miami Dade county investment and luxury real estate market.

She started in the real estate market in 2009 through her experience in personal and family investments, along with the startup of a successful luxury property management company. Christina has a over 20 years sales & marketing experience in upper management positions in the automotive industry, as well as in the financial and real estate market in Germany, Switzerland and Italy.

Today her company International Property Management specializes in real estate consulting for international investors and manages over 180 properties. Christina's goal in the business is to find the right investment or home for her clients, to optimize their portfolio and to increase the returns of investment by managing the properties.

Her company provides clients professional property management and financial services to maintain the property value and to increase the returns on the investment.

"We focus on real estate investments, so you can focus on your own business!"

Christina Schölzel



Christina Wilhelm

Christina is 25 years old and has been living in Miami since January this year. She graduated from high school with a training as administrative assistant in the Federal Ministry of Economics and Energy. After that she worked in the ministry for 5 more years. 4 years in Bonn and 1 year in Berlin. In Berlin she worked in the ministry administration of the ministry. Since January of this year, she explores a very different area and works as a model here in Miami.

Christina Wilhelm
786-556-5716
christinawilhelm408@yahoo.com



Welcome Our New Student Members!

Nicole Jara

Nicole Jara is currently an Undergraduate student at Florida International University located in Miami, FL. As a part of the FIU Honors College, she finds herself very involved within University programs such as Student Government Association (SGA), Alternative Breaks for volunteer mission trips abroad, Golden Key Honor Society, and National Society for Leadership and Success. She is double majoring in International Relations and Political Science with a minor in Business. Having traveled to areas such as Europe, Latin America, and Africa Nicole aspires to study abroad and find international companies for future job openings. As an intern with the GABC since May of 2018, she hopes to continue her presence working within the GABC and looks forward to expanding her network connections and future job opportunities as she finishes her University degree.

Nicole Jara
nikkiejara@gmail.com
+1-786-342-9104



[See resume](#)

Leonie Vallerius

Leonie Vallerius is 30 years old and was born in Berlin, Germany and has lived in Madrid, Spain and London, UK previously. Her experience abroad has given her an international flair and propelled her love for different languages—she speaks German, English and Spanish and loves traveling the world. Her job experience includes working as an account manager and consultant for booking.com for four years, where she counseled hotels on their performance. Leonie holds a BA (Hons) in Business

and Management and is a state qualified foreign language correspondent. As an intern, she will bring enthusiasm, fun, and a hard work ethic to the Chamber of Commerce.
Fun fact: she knew from the age of 16 that she would move to Miami one day.

Leonie Vallerius
Leonie_va@hotmail.de
+1-786-260-3970



Increase Your Visibility in the German Community by Placing an Add on Our Newsletter

[Click for Rates](#)

Our Upcoming Events!



GABC Monthly Stammtisch

Wednesday, November 14th

Come and join us at our monthly Stammtisch this time at Vapiano in Brickell every 2nd Wednesday of the month, from 6 - 8 pm.

6:00 PM - 8:00 PM

Vapiano Brickell
1221 Brickell Ave I 120, Miami, FL 33131

Mark Your Calenders



[Register here](#)

GABC Annual Holiday Gala Monday, December 17th

6:00 PM - 8:00 PM
Toscana Divino
900 S Miami Ave, Miami, FL 33130



EU Seminar Business & Networking

Wednesday, November 21, 2018

5:30PM - 8:00 PM

TBA



Career Opportunities



The GABC offers job postings and internship assistance.

Companies and employers can publish their vacancies on our Facebook page, as well as in our upcoming newsletters.

For more information please contact the GABC by email: miami@gabc.us or telephone 305-371-4282.

Prices:

Members: free

Job Seekers - \$50 per post

Companies and Employers - \$100 per post

GABC is currently looking for new interns. The internship at the GABC office in Miami is an opportunity to learn about the German business in Miami and contribute to the daily activities of the GABC and to plan and develop events and new strategies.

Publish Your Advertisement in our Newsletter

If you are interested in publishing an advertising in the next GABC newsletter, please contact us at miami@gabc.us or call us at 305-371-4282.

FOR GABC MEMBERS:

Price per section is:

\$ 75 for business card size (approx. 5x9 cm / 2x3.5 inch)

\$ 125 for third page ad (approx. 10x18 cm / 4x7 inch)

\$ 135 for half page ad (approx. 14x21 cm / 5.5x8 inch)

\$ 175 for 1 full page ad

Run ad for 2 Newsletters – receive 10% discount on second ads

Run ad for 3 Newsletters – receive 15% discount on second and third ads

FOR NON-MEMBERS:

Price per section is:

\$ 125 for business card size (approx. 5x9 cm / 2x3.5 inch)

\$ 150 for third page ad (approx. 10x18 cm / 4x7 inch)

\$ 175 for half page ad (approx. 14x21 cm / 5.5x8 inch)

\$ 215 for 1 full page ad

Run ad for 2 Newsletters – receive 10% discount on second ad

Run ad for 3 Newsletters – receive 15% discount on second and third ad

[Become a Member](#)



Anita International Corp. – Joy Haizen

ARIETE

Ariete Restaurant – Michael Falsetto

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Dragonfly Expeditions – Charles Kropke



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Kelley Kronenberg Law – Lydia Harley



LSRCF Lehtinen Schultz Riedi – Claudio Riedi



Manos Schenk, PL – Stephan Schenk



MAX FIELDS Communication – Michael Seraphin



META Storage Solutions – Maximilian Jahl



Miele Haushaltsgeräte – Jan Heck



NAVIGO Corp. – Carsten Jacobi



Sagamore Hotel



Vapiano – Miriam Moser



TV-Produktionen | Print | PR – Monika Böhm-Fandiño



WellAway Private Medical Insurance – Laurie Leste

Board of Directors 2018

[Visit our website](#)



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Lehtinen Schultz, PLLC
Attorney at Law



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Attorney at Law



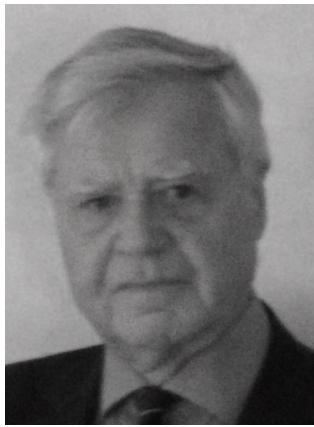
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Michael Seraphin
Director

Max Fields
Managing Director



Michael Claus

*Founding Member of the GABC President Emeritus
and Honorary Director of the Board*

GABC Membership Levels and Benefits

Membership Levels and Benefits

Private Individual Membership: (\$150 per year, private membership, non-profit organizations)

- Complimentary or discounted entry to events
- One individual entitled to complimentary entry or discounted entry at GABC events
- Access to exclusive discounts at local businesses, including discounts offered by other European Chambers
- Company listing and access to the GABC online membership directory
- One vote at the GABC Board of Directors election
- Access to member-exclusive events

Standard Membership: (\$300 per year, 1 to 5 employees)

- **All of the above features, plus:**
- Exposure on GABC social media sites
- One individual plus spouse or partner entitled to complimentary entry or discounted entry at GABC events
- Electronic newsletter advertising discounts
- Complimentary company introduction in the electronic GABC newsletter
- Purchase German American Chamber of Commerce National Member Directory and Directory of German Subsidiaries in the US at reduced prices
- Complimentary job posting on our website www.gabc.us

Corporate Membership: (\$500 per year, more than 5 employees)

- **All of the above features, plus:**
- Three individuals entitled to complimentary entry or discounted entry at GABC events
- Opportunity to host a seminar or "After Hours" networking event
- Company listing in the German American Chamber of Commerce National Member Directory
- Up to three contacts listed in GABC online membership directory

Sponsor Members such as Trustee Members and Platinum Members: (\$750 per year and up)

- **All of the above features, plus:**
- Company logo featured on print and electronic media
- Company logo displayed on GABC homepage with link to your own website
- Up to five individuals entitled to complimentary entry or discounted entry at GABC events
- Up to five contacts listed in GABC online membership directory

Affiliates



German American
Chambers of Commerce
Deutsch-Amerikanische
Handelskammern

German American Chamber of Commerce
<http://www.gaccsouth.com/en/>



The Beacon Council
<https://www.beaconcouncil.com/>



Enterprise Florida
<https://www.enterpriseflorida.com/>



Join the GABC Family

Become a Member

Past Events



Vapiano Doral Stammtisch, August 8th

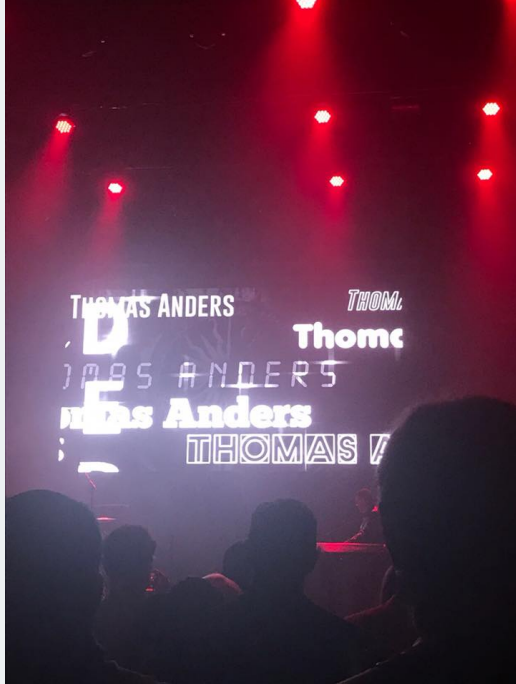
Our GABC members and friends at the spectacular Vapiano new restaurant in Doral.



Thomas Anders Modern Talking, August 14th

Who can forget the legendary Modern Talking sensation! Our GABC team and friends enjoying the Thomas

Anders performance!



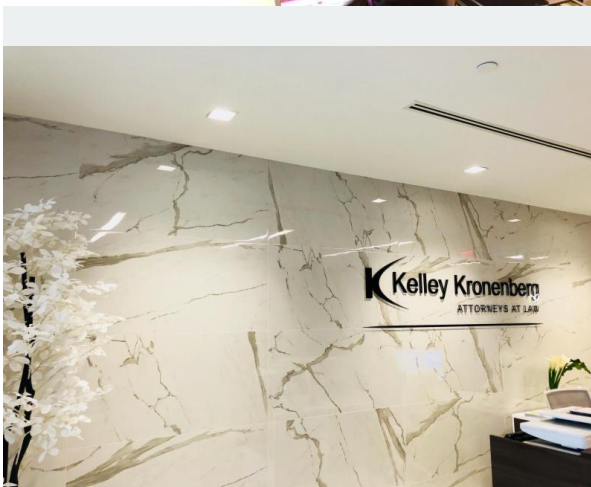
Miele Cooking Experience,
August 22nd

The GABC team had a wonderful time cooking and learning about delicious healthy vegan recipes at Miele, Coral Gables



Business Luncheon with Beacon Council President Michael Finney September 12, 2018

Thank you to our special guest and speaker Michael Finney from the Beacon Council. Providing us with some insight facts about Miami's Status Quo.



Bagatelle Miami Beach, September 13th

Great to see all our members and friends in this fantastic European networking opportunity featuring five



great chambers: British, French, German, Italian, Spanish.



GABC Monthly Stammtisch Toscana Divino, **October 10th**

Yet again, we spent an amazing time
at our regular Stammtisch this time at
Toscana Divino.



The European Contribution



to Miami Evolving Tech Scene October 25

Amazing time spent with the 5 European Chambers, establishing strong networks and connections. Informative tech seminar, illustrating key aspects of the technological field and job markets worldwide.





The GABC is a nonprofit, nongovernmental organization founded by local business men and women in Miami. For over 30 years, the organization has promoted business and trade between Germany and the US, particularly in South Florida. The objective of the GABC is to support commercial and personal relations between its members and to promote economic, social and cultural relations between the USA and Germany.

The GABC promotes communication between companies, individuals, organizations and associations that share the same interests.

GABC Team



Monika Böhm-Fandiño

Director PR + Marketing



Sara Ochoa Restrepo

Intern



Leonie Vallerius

Intern



Nicole Jara

Intern

Become a Member

German American Business Chamber of South Florida

100 N Biscayne Blvd | Suite 2100 | Miami, FL 33132

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miami@gabc.us

