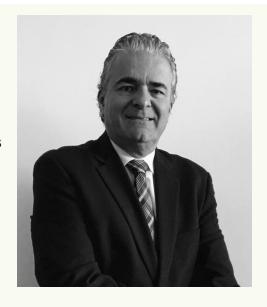




Greetings from the President Claudio Riedi

I do not normally throw economic data at you in my foreword to the Newsletter. But this time is different. It is crucial that we all pay attention to US EU trade negotiations, as they will affect all our businesses.

In January and February of 2019, the United States imported twice as much from Germany as it exported to Germany (some \$10 billion vs. \$5 billion). Source: Census.com. That would seem to be a hopeful sign for US German businesses, as it underscores what we all know: German products are popular in the United States. Germany is the United States' largest European trading partner and still the sixth-largest market for U.S. exports.



However, imports from Germany have not grown since March/April 2018, and at times have dipped slightly. Many of the members of the GABC with ties to Germany are treading water, and are not participating the economic boom indicated by the domestic stock market in the US. Why is that?

I am not an economist, and your guess is as good as mine. However, I am of the firm belief that insecurity and threats of imposition of tariffs on the European Union are not productive, no matter which administration makes them. As the gross trade imbalance mentioned above indicates, it is essential that Europe open its markets for US agricultural products. The EU has agreed to renegotiate trade agreements with the US, but only for industrial goods. France, in particular, has been obstinent due to Washington's rejection of the 2015 Paris Climate Agreement. Thus, threats of tariffs are in the air.

The odds are better than 50% that the trade negotiations between the US and the EU will not be successful, experts of Commercebank have recently stated. That should concern all of us, as the imposition of 25% tariffs an many European (i.e.

German) goods, and the resulting reduction in sales of German goods in the US might cause a slow-down or even recession of the German economy. For those of us who depend on the success of clients with German roots and their investments in the United States, that would be a frightening prospect.

Thus: let's all keep an eye on the trade negotiations between Washington and Brussels, and let's hope for a positive outcome, with a minimum of collateral damage. It does not take an economist to know that a sinking tide lowers all boats.

GABC Platinum Sponsor



GABC Trustee Member































May Highlights

Award of Excellence Event in honor of Jan Heck



Dear GABC members and friends, we are pleased to invite you to our

German American Award of Excellence 2019

With the kind support of our Main Sponsors

Kelley Kronenberg

and Miele

Beer Sponsor Warsteiner

on May 21, 2019, at 6.00 pm at Ironside Kitchen Pizza & Coffee Co.

Register Here

The Award will be honored to



Jan Heck
President at Miele USA



Ironside Kitchen Pizza & Coffee Co.

7580 NE 4th Ct, Miami, FL 33138

Parking area available next to the restaurant

Driving Directions



Member \$65

Non-Member \$75

Dresscode Cocktail Attire

Your reservation includes wine, beer and hors d'oeuvre.

Register Here

Want to become a sponsor?

During the Award we will have a silent and a live auction.

This is a rewarding opportunity to showcase your company in front of accomplished audience by donating a service or product which will be presented and offered for auction.

Auction items

giving your company unique opportunity to reach the local international business and diplomatic community

and at the event and show

promotional material

Your business name and logo will be attached

- on the item
- on the invitation
- on social media
- in the program

Advertisement in the invitation and program

You have the opportunity to place your logo as well as a business card sized advertisement in our invitation and program

\$100 card size advertisement (5x9 cm / 2x3.5 inch)

Sponsorship Packages

- Logo Exposure in the event communications as following: Company logo and link to website on all invitations sent out via email to up to 5,000+ contacts
- Logo and link to social media website in the dedicated post of the event on GABC' social media platforms
- Company logo on event's invitation on the GABC website
- Display table for networking activity during the event
- Display of marketing materials: possibility to bring your own visual support (free standing banner, brochures etc.) + distribution of marketing tools

Each Sponsorship package includes the above and then according sponsorship level as chosen below:



- 6 tickets (total) to GABC flagship events (e.g. Award of Excellence)
 Integration of Platinum Sponsor's brand name and logo in all GABC correspondence: emails, letters, mailings and website
- · One year free Trustee membership



- 4 tickets (total) to GABC flagship events (e.g. Award of Excellence)
- . One year free Trustee membership



- 2 tickets (total) to GABC flagship events (e.g. Award of Excellence)
- · One year free Trustee membership

Contact us!

Mercedes-Benz Corporate Run 2019





"Nearly 27,000 runners take to the streets of Miami in the 'healthiest happy hour in town' " and some of our members and the GABC President were a part of them!

Read more about the Corporate Run which took place in Downtown on April 25th in the Miami Herald

LifeCann Medical Clinic



LifeCannMD is your alternative healthcare partner for all Medical Marijuana needs in Florida. Find out if you qualify for Medical Marijuana.



Call for your free phone consultation.



Schedule an in-person consultation.



Our board certified physician evaluates your condition.



Our staff helps you obtain your Medial Cannabis Card from the Florida Department of Health.



Get your health back!



GABC members get \$50 off the first consultation.

To learn more about LifeCannMD and the benefits of Medical Marijuana visit us at www.lifecannmd.com or email us at health@lifecannmd.com.

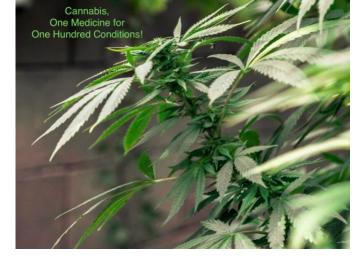
Visit LIFECANN website

CANNABINOIDS AND CANCER

The antitumor action of cannabinoids was first described in 1975 when it was reported that a 20-day administration of THC was associated with a reduction of the growth of lung adenocarcinoma in mouse. Since then animal studies have proved the

anti-cancer properties of the cannabinoids.

Cannabinoids are used in cancer patients to treat the side-effects of chemotherapy, to increase appetite and alleviate pain. Commercially available cannabinoids are dronabinol (Marinol), nabilone (Cesamet) both synthetic THC and Sativex (THC and CBD extracted from the plant, therefore not synthetic). They are prescribed for the treatment of nausea and vomiting as well as pain relief, stimulation of appetite and reduction in weight loss.



Marinol and Cesamet are available in the USA but the "organic" Sativex is not and can be obtained in Canada. The German Health System pays for Sativex in those patients in need of it.

Cannabinoids anti-tumor activity is at different stages in cancer:

- 1. Apoptosis or cancer cell death and autophagy.
- 2. Proliferation, decreasing the size of the tumor.
- 3. Neovascularization and angiogenesis, inhibiting the creation of new blood vessels which are the highway for cancer dissemination.
- 4. Inhibiting metastatic proliferation.

Cannabinoids (THC and CBD) seem to destroy the cancer cell without affecting the surrounding healthy cells.

The list of cancers where the cannabinoids may play a role continue to grow and over the next few weeks, we will revise some of these and the potential therapeutic implications of the cannabinoid system.

By Fernando Fandiño-Sende, MD

LifeCann MD 1063 SW 8th St I Miami, FL 33130 www.lifecannmd.com I health@lifecannmd.com (833) LIFECAN I (833) 543-3226





NORWEGIAN CRUISE LINE HOLDINGS LTD.

Norwegian Cruise Line is the innovator in cruise travel with a 47-year history of breaking the boundaries of traditional cruising, most notably with the introduction of Freestyle Cruising which revolutionized the industry by giving guests more freedom and flexibility. Today, Norwegian invites guests to "Cruise Like a Norwegian" on one of 13 purpose-built Freestyle Cruising ships, providing guests the opportunity to enjoy a relaxed, resort style cruise vacation on some of the newest and most contemporary ships at sea. Recently, the line was named "Europe's Leading Cruise Line" for the sixth consecutive year, as well as "Caribbean's Leading Cruise Line" and "World's Leading Large Ship Cruise Line" by the World Travel Awards.

The Company recently took delivery of its most innovative ship to date, the 4,000-passenger Norwegian Getaway on January 10, 2014. The largest ship to homeport year-round in Miami, Norwegian Getaway boasts 28 dining options, including seafood restaurant Ocean Blue by famed New York Iron Chef Geoffrey Zakarian and a branch of Carlo's Bake Shop by Buddy Valastro, star of the TLC series "Cake Boss." The entertainment lineup includes Broadway shows Legally Blonde and Burn the Floor and the unique dining and magic venue, the Illusionarium. Norwegian Getaway's sister ship, Norwegian Breakaway, was named "Best New Ship of 2013" by the editors of Cruise Critic and "Best Rookie Cruise Ship" by the readers of Travel Weekly. Known as New York's ship, Norwegian Breakaway is the largest vessel to homeport year-round in the city.



The Company has two 4,200-passenger vessels on order at Meyer Werft: Norwegian Escape with delivery scheduled in the fall of 2015; and Norwegian Bliss with delivery in the spring of 2017.

Norwegian Cruise Line is the official cruise line of the Miami Dolphins/Sun Life Stadium, The New York Knicks, Blue Man Group and Legends in Concert; and the official cruise line partner of The GRAMMY Awards and is an official partner of the Rockettes and Radio City Music Hall.

High resolution, downloadable images are available at www.ncl.com/pressroom. For further information on Norwegian Cruise Line, visit www.ncl.com, follow us on Facebook, Twitter, and linstagram @Norwegiancruiseline, Pin us on Pinterest, watch

us on YouTube, or contact us in the U.S. and Canada at 888-NCL-CRUISE (625-2784).

Check out their video!

Teresa Rivera
Senior Director, Direct Sales
International
Norwegian Cruise Line

Phone: (954) 514 4081 Cell: (954) 899 6207 trivera@ncl.com



Teresa Rivera joined Norwegian Cruise Line Holdings in November 2008. As Senior Director, Direct Sales, she is responsible for providing strategic leadership and tactical oversight in the development and operation of International Outbound sales teams across global Norwegian Cruise Line offices.

Before joining the International side of the business with NCLH, Teresa served as Sales Manager, Direct Sales for 4 years. Here she managed, led, and evaluated the day to day activities of the Outbound call center operations of up to 80 team members ensuring achievement of sales goals and delivery of superior customer service. Teresa's 13 years of cruise industry experience began when she started her career with Carnival Cruise Lines, as a Personal Cruise Consultant.

Join the GABC Family

Become a Member



Announcing Our GABC Benefits Program

Dear GABC members.

We are happy to announce our new and updated GABC benefits for members!

What is the benefits program about?

All companies/natural persons with products and/or services can offer a discount or any other kind of benefit to GABC members. It would be a non-binding agreement between the GABC and the participating companies, in which they can freely participate, and terms and conditions would be done under their own rules and regulations.

What is the duration of the program?

The program aims to be permanent in the sense of providing general benefits to all members. However, companies will commit in a freely way and can withdraw from the program on a monthly basis.

We are looking forward to hearing from you and the benefits you'll be willing to offer to our members. With this we can start creating the benefit list to launch the program. Lastly, we understand all companies are focused on different fields and of course we know all of us can't allow benefits of the same dimension, and this is why we are open to listen and discuss about it.

Should you have any questions or comments, please don't hesitate to reach out back to us.

Kind regards, The GABC Team

Click here to view a list of current Program Members

Membership Levels and Benefits

Private Individual Membership: (\$150 per year, private membership, non-profit organizations)

- Complimentary or discounted entry to events
- One individual entitled to complimentary entry or discounted entry at GABC events
- Access to exclusive discounts at local businesses, including discounts offered by other European Chambers
- Company listing and access to the GABC online membership directory
- One vote at the GABC Board of Directors election
- Access to member-exclusive events

Standard Membership: (\$300 per year, 1 to 5 employees)

- All of the above features, plus:
- Exposure on GABC social media sites
- One individual plus spouse or partner entitled to complimentary entry or discounted entry at GABC events
- Electronic newsletter advertising discounts
- Complimentary company introduction in the electronic GABC newsletter
- Purchase German American Chamber of Commerce National Member Directory and Directory of German Subsidiaries in the US at reduced prices
- Complimentary job posting on our website <u>www.gabc.us</u>

Corporate Membership: (\$500 per year, more than 5 employees)

- All of the above features, plus:
- Three individuals entitled to complimentary entry or discounted entry at GABC events
- Opportunity to host a seminar or "After Hours" networking event
- Company listing in the German American Chamber of Commerce National Member Directory
- Up to three contacts listed in GABC online membership directory

Sponsor Members such as Trustee Members and Platinum Members: (\$750 per year and up)

- All of the above features, plus:
- · Company logo featured on print and electronic media
- Company logo displayed on GABC homepage with link to your own website
- Up to five individuals entitled to complimentary entry or discounted entry at GABC events
- Up to five contacts listed in GABC online membership directory

Events of our Members



Cooking Classes



Simply Sous Vide

Join us for an introductory course on the basics of sous vide. Discover how easy it is to make succulent steak, flaky fish, tender vegetables, and more with Miele's Vacuum Sealing Drawer and Combi-Steam Oven.

> Purchase Ticket



NEW: Spanish Tapas and Sangria

On Friday, May 17th, Learn how to throw your own Tapas style party with some of our simple recipes that are sure to excite any guest! Along with Rosé Sangria, the class will get to enjoy the tapas throughout the demonstration.

> Purchase ticket



NEW: Classic Greek

On Tuesday, June 11th, head to the heart of Greece from our Miele kitchen! Join us for a handson cooking class and learn how to make these traditional Greek dishes at home.

> Purchase ticket



NEW: Cooktop Showdown!

Learn the different benefits and features for both induction and gas cooktops. In this ultimate showdown everyone's a winner with a delicious meal including tomato basil linguine chicken, spiced poached pears and more.

> Purchase ticket

View Full Schedule



rdyour balance. Findyour center. Findyour wellness.

REGISTER NOW

Job Opportunities



SOUS CHEF

Job description

Toscana Divino Hospitality Group seeks talented Sous Chefs for its development plan, with experience designing and preparing high-end Italian cuisine. We're looking for a creative individual who is willing to participate in creating seasonal menus and designing new dishes. The successful candidate will assist the Lead Chef in both culinary and administrative tasks while communicating with the Restaurant Manager. We're looking for a professional who is dedicated to food quality and sets high standards for their output. Apply today if you can bring excellent culinary skill and high energy to this exciting opportunity.

Responsibilities

- Create schedules for kitchen staff to ensure optimum resource management and speed of service
- Train new and existing kitchen staff on the preparation, arrangement and plating of dishes per the current menu
- Ensure all staff members adhere to culinary standards and regulations
- Respond to customer inquiries and concerns personally
- · Design new menu choices based on seasonal ingredients and customer demand
- · Track, record and replenish inventory as needed
- Cross-train kitchen staff on multiple stations
- · Assist lead chef with pricing menu items
- Research new developments in French cuisine and apply knowledge to your repertoire

Skills

- . 5+ years' culinary experience in a high-volume, full-service restaurant
- · Four-year degree or culinary school completion
- Experience preparing French cuisine
- · Knowledge of best practices for training kitchen staff and implementing kitchen procedures
- · High level of creativity and reliability
- Flexible schedule required
- · Familiarity with menu costing procedures

LINE COOKS

Job description

Our busy Italian restaurant is looking for a professional Line Cook who can help prepare meals as per our standard recipes. The successful candidate will be responsible for creating meal portions, cleaning food, cooking meals and keeping a sanitized work area. We are seeking an individual who has experience in the food service industry and is committed to impeccable food presentation and garnishing, which is important for impressing our guests and creating repeat business.

Responsibilities

- Prepare basic components of each dish on our menu using our proven recipes
- Memorize and utilize our serving portion sizes and all basic meal prep procedures used in the kitchen
- · Ensure that the kitchen, all food prep areas and all food storage areas meet restaurant cleaning standards
- · Work with team of cooks to do portion prep work for other shifts when needed
- Monitor product freshness and rotate out old product based on a schedule created by the restaurant

Skills

- · 4+ years' cooking and kitchen administration experience
- · High school diploma/GED required
- · Ability to work on your feet for eight hours or more a day
- High level of professionalism
- Comfortable working with a team in a fast-paced kitchen environment
- Excellent verbal communication and organization skills
- . Must be able to lift at least 40 pounds at a time on a regular basis

PREP COOKS

Job description

Our popular Restaurant is looking for a Prep Cook to help out the Chef and other kitchen staff in order to meet the rising demand in our dining rooms. The Prep Cook will be responsible for taking an ongoing inventory of ingredients to ensure nothing is running low, cutting up vegetables, preparing side dishes and getting salads ready for special events and regular dining hours. If you have previous kitchen experience in a resort setting, we want to hear from you.

Responsibilities

- Assist in setting up for services, including cooking lines are ready and ensuring that all preparations are done
- Maintain the kitchen by sanitizing prep areas before and after use and making sure that all knives and critical equipment are clean
- Monitor side dish ingredients and report inventory levels to the Chef or Sous Chef at regular intervals throughout the night
- Work with line kooks to ensure that each station has the proper types and amounts of side dishes
- Prepare sauces, butch meat, clean fish, sous vide, prepare dessert dishes and ensure that any special requests are taken care of

Skills

- 4+ years' cooking and kitchen administration experience
- High school diploma/GED required
- Ability to work on your feet for eight hours or more a day
- High level of professionalism
- · Comfortable working with a team in a fast-paced kitchen environment
- Excellent verbal communication and organization skills
- Must be able to lift at least 40 pounds at a time on a regular basis

Their link is <u>www.toscanadivinohospitalitygroup.com</u> with reference Wanda



Norwegian Cruise Line Holdings LTD. is looking to expand their International presence. We are actively HIRING Outbound sales consultants for the UK Market. Please email <u>04@ncl.com</u> for additional information.

Outbound Sales Consultant (Full time Position)

This is an outbound telephone sales position working directly for an industry leader in travel and tourism selling directly to guests of Norwegian Cruise Line.

Personal Cruise Consultants are provided a database of guests in the German Market who are either past cruisers of Norwegian or have proactively expressed an

interest in cruising with Norwegian. This is a high volume, outbound dialing, sales

environment where minimum quotas are established and must be achieved consistently.

Don't miss out on a chance to begin a successful career in a fun industry with great benefits. Apply directly online now!

Click here to view Job Description and to Apply

Affiliates



German American Chamber of Commerce http://www.gaccsouth.com/en/





Enterprise Florida
https://www.enterpriseflorida.com

The Beacon Council https://www.beaconcouncil.com/



German International Parents Association www.gipa.org



German American Social Club http://gascmiami.org/

Our Upcoming Events!



GABC Award of Excellence at the Miami Ironside

May 21st, 2019 6:00PM - 8:00PM

Join us for our upcoming fundraising event where the Award will be honored to Jan Miele, President of Miele USA.





Stammtisch at Platform by Sogol Décor

June 5th, 2019 6:00PM - 8:00PM

Our member Sogol Afsharjavan will welcome us at her Platform by Sogol décor in Miami Beach!



EU Event - Meet the Expert at Ampersand Studios

June 12th, 2019 3:00PM - 7:00PM

You have a question, they have the answer! B2B Speed Meeting with binational professionals in South Florida.



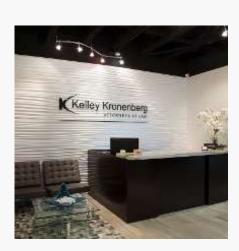


Breakfast Seminar on Leadership Skills - How to Run a Team more efficiently at Kelley Kronenberg

June 27th, 2019 8:00AM - 10:00AM

William F. Mueller is an Attorney in the Kelley Kronenberg Fort Lauderdale office. Bill was a U. S. Naval Submariner and taught military professionalism and ethics and advised senior commanders on developing specialized, high performance teams.





Estate at Kelley Kronenberg

July 17th, 2019 8:00AM - 10:00AM

At the Kelley Kronenberg office the two Real Estate Agents Alexandra C. Peters and Cindy Cyrus and other highly experienced developer will talk about the current development at the Real Estate Business.



past events

Breakfast Seminar at the Greater Miami Convention & Visitors Bureau

March 19th, 2019

Another great Breakfast Seminar this time hosted by our friends and partners at the Greater Miami Convention & Visitors Bureau. This was a fantastic opportunity to meet senior GABC and GMCVB leaders and learn about how the GMCVB keeps tourism as Miami's #1 economic engine.







Roundtable at Florida International University
March 21, 2019

Roundtable on developing a competitive workforce for the global economy. Thanks again to Alexandra Peters for sharing your





experience working for global companies and now being a board of directors member at the GABC.

Everybody truly enjoyed your input!





GABC at the Miami Open Tennis Tournament March 27, 2019

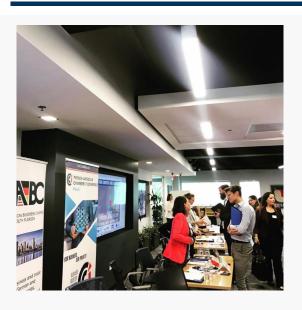
Special GABC networking at the Miami Open! Great time and great conversations!











Your European Career Starts Here at Florida International University March 29, 2019

What a successful day at Florida International University. The GABC networked with great European Companies, Consulates, Chambers, and many young professionals interested in jump starting their careers. The GABC proudly had BoD member and former German Ambassador to Uruguay and Panama Dr. Volker Anding present in the panel. Our fellow intern Nicole Jara also wonderfully spoke at the FIU panel about her experience working at the GABC.









Seatrade Cruise Global 2019 April 10, 2019

The GABC was invited by the Consulate General of the Federal Republic of Germany on the occasion of the participation of the Federal Ministry of Economic Affairs and Energy of Germany.

Thank you Consul General Annette Klein and Coordinator of the Federal Government for the Maritime Industry Norbert Brackmann for your speech!













Stammtisch at Ariete Restaurant April 11, 2019

Wonderful Stammtisch at the beautiful Ariete Restaurant. It was great seeing new faces and old friends. Stay tuned for our next Stammtisch!









Breakfast Seminar at Miami Country Day School - GATEway Program May 1, 2019

Thank you to Glen Turf, Director of Global Studies & International Programs at the Miami Country Day School for this interesting and interactive lecture and the delicious breakfast. GATEway gives teens invaluable exposure to the "real world" and even earn school credits.



Career Opportunities

The GABC offers job postings and internship assistance.

Companies and employers can publish their



EOR CARC MEMBERS.

vacancies on our Facebook page, as well as in our upcoming newsletters.

For more information please contact the GABC by email: miami@gabc.us or telephone 305-371-4282.

FOR NON-MEMBERS.

Prices: Members: free Job Seekers - \$50 per post Companies and Employers - \$100 per post

GABC is currently looking for new interns. The internship at the GABC office in Miami is an opportunity to learn about the German business in Miami and contribute to the daily activities of the GABC and to plan and develop events and new strategies.

Publish Your Advertisement in our Newsletter

If you are interested in publishing an advertising in the next GABC newsletter, please contact us at miami@gabc.us or call us at 305-371-4282.

FOR GABC MEMBERS:	FOR NON-MEMBERS:
Price per section is:	Price per section is:
\$ 75 for business card size (approx. 5x9 cm / 2x3.5 inch)	\$ 125 for business card size (approx. 5x9 cm / 2x3.5 inch)
\$ 125 for third page ad (approx. 10x18 cm / 4x7 inch)	\$ 150 for third page ad (approx. 10x18 cm / 4x7 inch)
\$ 135 for half page ad (approx. 14x21 cm / 5.5x8 inch)	\$ 175 for half page ad (approx. 14x21 cm / 5.5x8 inch)
\$ 175 for 1 full page ad	\$ 215 for 1 full page ad
Run ad for 2 Newsletters – receive 10% discount on second ads	Run ad for 2 Newsletters – receive 10% discount on second ad
Run ad for 3 Newsletters – receive 15% discount on second and third ads	Run ad for 3 Newsletters – receive 15% discount on second and third ad

Become a Member



Stay Connected with the GABC

Dear GABC members and friends,
We are excited to announce we are increasing our presence on Facebook, Instagram,
Twitter, and LinkedIn. We will come back with more stories and events for your joy!
We would love to connect with you and get your feedback.

Instagram

Facebook

Twitter

LinkedIn



Board of Directors 2019



Claudio Riedi President

Lehtinen Schultz, PLLC Attorney at Law



Lydia Harley Vice- President

Kelley Kroneberg Attorney at Law



Timo A. Becker, J.D. Treasurer

Baur, Klein & Becker Attorney at Law



Alexandra C. Peters
Secretary

Senior Global Real Estate
Advisor

ONE Sotheby's International
Realty



Dr. Volker Anding

Director

Ambassador (ret.)
International Consultant



Monika Böhm-Fandiño
Director Marketing + PR

Viva Action
TV Productions, Print, PR



Director

Certified Public Accountant



Director

Realtor



Svenja Hammerstein *Director*Real Estate Agent



Carsten Jacobi Director



Peter Jacobs Director



Company Representative

Marketing Director VAPIANO US

Navigo Corp., Managing Director



Christian Riehl Director

TV Productions



Michael Seraphin

Director

Max Fields
Managing Director



Michael Claus

Founding Member of the GABC President Emeritus and Honorary Director of the Board



Jan Heck

President at Miele USA

The GABC is a nonprofit, nongovernmental organization founded by local business men and women in Miami. For over 30 years, the organization has promoted business and trade between Germany and the US, particularly in South Florida. The objective of the GABC is to support commercial and personal relations between its members and to promote economic, social and cultural relations between the USA and Germany.

The GABC promotes communication between companies, individuals, organizations and associations that share the same interests.

GABC Team



Leonie Vallerius

Executive Director



Kim Stollsteimer

Volunteer



Nicole Jara

Become a Member

German American Business Chamber of South Florida

100 N Biscayne Blvd | Suite 2100 | Miami, FL 33132

Update Profile | About our service provider

miami@gabc.us







