



## Greetings from the GABC

Dear Members,

It is spring time as well as start of spring break but this is also 'high season' in South Florida, particularly in Miami Dade County. Numerous events, festivals and exhibitions are currently happening in our backyard. There are so many events that it is easy to miss a few. We are also busy at the GABC, and currently host several events a month. Every month the GABC in collaboration with other European chambers hosts a business breakfast seminar in Brickell, always with interesting speakers about very different topics; one included Dr. Hans Graber Professor, Applied Marine Physics Executive Director, Center for Southeastern Tropical Advanced Remote Sensing (CSTARS) who talked about Satellite Monitoring of Natural Disasters including hurricanes, tornados, earth quakes with examples including the Japan Tsunami. There was a reception for members of the GABC and guests of the German Consulate General at the annual Seatrade cruise shipping show at the German Pavilion and several other events.

On another positive note, according to the Greater Miami Conventions Bureau Greater MIAMI's Leisure and Hospitality Industry JOBS reached a RECORD high with an increase of +4.6% in February 2012 compared to the same period in 2011. This is the 21st consecutive month of increased employment in Greater MIAMI's Leisure and Hospitality industry. In February 2012, a RECORD 115,000 people were employed in Greater MIAMI's Leisure and Hospitality sector compared to 110,000 for February 2011.

Last but not least, we are proud to announce the recipient of our 2012 Distinguished German American Award of Excellence who is Dr. Claudia Hillinger, of the Max Planck Florida Institute. We will host a reception at Northern Trust Bank in Brickell on May 31<sup>st</sup> 2012, Invitations will be sent out shortly. Dr. Hillinger is the President of the Max Planck Florida Foundation and Vice President of Institute Development and her mission was to establish and build the first Max Planck Institute in the US. Max Planck Florida Institute currently resides in temporary space at FAU's MacArthur campus and anticipates completion of their permanent facility in Summer 2012. Please save the date, and we look forward to seeing you soon at one of our events.

Your GABC Team

## A Word from the Consul General



GENERALKONSULIN  
DER BUNDESREPUBLIK  
DEUTSCHLAND  
THE CONSUL GENERAL  
OF THE FEDERAL REPUBLIC OF  
GERMANY



Dear Members and Friends,

Once again, it is that time of the season when Florida is bustling with important shows and events. Congratulations to the German-American Business Chamber for hosting and co-hosting a number of them, including the recent reception for the

EU Ambassador. Just in March alone, we had an amazing number of events with German involvement. In cooperation with the Miami International Film Festival, German Film Director Steinbichler was here to introduce his most recent drama "promising the Moon". In Music, it was the Lauten Compagny in the framework of the Tropical Baroque Festival.

In the Consulate, it was an Art Exhibition featuring the powerful photos of Marcus Wagner, in Economics, a Reception for German Exhibitors and businesspeople at the 2012 Seatrade Show, and in Science, the Max Planck Exhibition at the Science Museum and the Consulate's hosting a presentation on 'Sustainable Building' in the framework of the Transatlantic Climate Bridge.

And of course there was GIPA's yearly Parents Night Out. One of the highlights this year will surely be the May 31st ceremony to honor Claudia Hillinger, the 2012 recipient of the GABC Award of Excellence.

This well-deserved honor recognizes her dedication toward the establishment of the Max Planck Institute here in Florida.

The new Research Center will be inaugurated in December of this year.

I hope to see you all at the Award Ceremony on May 31st 2012.

Eva Alexandra Kendeffy

Do you have a story for our next newsletter? We want to hear it! To submit a story for next month's edition please send an email to: [info@gabc.us](mailto:info@gabc.us)



**New Small Business Member:**

*Propfund Germany—Company profile*



Propfund Germany GmbH & Co. Kg is a German owned company that acquires and develops high yielding residential properties in Germany.

Jim Hayes, National Director. of Propfund Germany in the U. S. is pleased to announce Propfund 2, a Berlin based residential property fund. Propfund 1 closed successfully in 2011, having acquired 250 residential units on seven sites in and around the greater Berlin area. Propfund 2 is aiming to raise over \$10 million equity for the acquisition of high yielding residential , fully tenanted , apartments in Germany.

The portfolio will generate a minimum annual net cash dividend of 7%. Investment levels of \$30K to \$250K are invited. No joining fee or withdrawal restrictions apply. In addition, over a period of 10 years, shareholders can expect a return on their investment of 170% through the rental and resale of this managed German property portfolio. The Fund is fully regulated by the German Federal Financial Authority (BaFin).

In this years trend analysis from Ernst &Young,, the pooled investors said, almost unanimously, that in comparison to real estate investments in other areas of Europe, 'Germany is currently "attractive" or" very attractive."The New York Times, in its February 17<sup>th</sup> edition praised the German economy as one of the wonders of the world over the last couple of years. "While the rest of Europe staggered, German unemployment fell to the lowest level in decades."

Jim Hayes, a Florida resident, and member of GABC can provide brochures and a prospectus on Propfund Germany, and meet with any interested persons in the Miami area. Phone 941 315 1157 or email [tulfarrisvillage@eircom.net](mailto:tulfarrisvillage@eircom.net)

**Contact:**  
Jim Hayes  
Propfund Germany GmbH & Co. Kg  
Phone: 941 315 1157  
Email: [tulfarrisvillage@eircom.net](mailto:tulfarrisvillage@eircom.net)

**New Individual Members:**

Gary Malfeld, Jeffrey Lewis Mayer , Manuela Mueller, Andrew De Weese, Esq.



## “A Closer Look” at GABC Trustee Members

### “A Closer Look” —GABC Member Max Planck Florida Institute Increases Academic and

The long-anticipated move by the Max Planck Society’s first U.S.-based research center – the Max Planck Florida Institute (MPFI) --- which is now in temporary quarters, will take place at the end of the year. The new, state-of-the-art, eco-friendly 100,000-sq.-ft. biomedical research facility is built on six acres at Florida Atlantic University’s (FAU) John D. MacArthur Campus in Jupiter. MPFI conducts cutting-edge research in the neurosciences and integrative biology that may hold the key to understanding human behaviors and provide new treatment methodologies for a host of neurological and psychiatric disorders, including Alzheimer’s and schizophrenia.

ZGF Architects designed the new facility as a collaborative environment for resident and visiting research scientists, who work under the direction of scientific directors CEO **David Fitzpatrick, PhD** and Nobel laureate **Bert Sakmann, MD, PhD**. Sakmann’s team recently realized the first step in creating a complete computer model of the brain designed to ultimately lead to an understanding of how the brain computes and how it goes awry in neurological, neurodevelopmental and psychiatric disorders.

The community has come forward with very significant financial support of the new institute. Donations to name the lobby and a number of rooms in the building have already been committed, creating very encouraging momentum and interest in other naming opportunities as residents learn more about the work underway at MPFI. Among our most exciting news this quarter is the announcement of our third scientific co-director, Duke University neuroscientist **Ryohei Yasuda, PhD**, who will head the Neuronal Signal Transduction Research Group. With the new research group leaders, **Hyungbae Kwon, PhD** and **Hiroki Taniguchi, PhD.**, Dr. Yasuda’s appointment brings the number of MPFI research groups to nine, each dedicated to investigating different aspects of the structure and function of neural circuits, which form the complex synaptic networks of the brain.

MPFI enjoys a strong research and academic partnership with FAU’s Charles E. Schmidt College of Science and recently launched a joint graduate program in Integrative Biology and Neuroscience (IBAN) with the inaugural graduate-level advanced neurophysiology course, which involves faculty and students tackling many of the most complex questions in neuroscience through the integration of multiple disciplines, different model systems and a broad spectrum of technologies.

This new teaching laboratory houses high-tech equipment, purchased by a \$300,000 Clustering Grant from the New Florida Initiative, as well as equipment loaned by FAU Provost and internationally-recognized neuroscientist, **Brenda Claiborne, Ph.D.**

MPFI continues to develop cooperative educational programs and, in collaboration with the **International Brain Research Organization (IBRO)**, inaugurated an onsite postdoctoral training program called the Latin American Fellows Program for Neural Circuit Research. The program was announced during a March two-day symposium, “Neural Circuits: From Molecules to Behavior.” More than 200 faculty, postdocs and students from MPFI, FAU, Scripps Florida and other South Florida universities attended the event, organized to promote collaboration among neuroscientists in Florida, Germany and Latin America.

MPFI also provides ongoing educational programs for the general public through its popular free winter lecture series, which concluded its second season in late March. Some of our most popular programs are those designed to cultivate a passion for science among schoolchildren, and programs that reach out to a broad population base, such as the **Images of Science exhibit** on display at the Miami Science Museum through September, 2012. This fascinating look at more than 40 scientific images from Max Planck Society institutes around the world portray scientific images as art. Many cannot be understood at first glance, but their beauty is certainly universally appreciated. The Society asks its scientists each year for images of their work, which are then juried by a panel of professional photographers, architects and journalists. The resulting exhibition travels to museums and embassies in Germany, Austria and Thailand, but has never been seen in the USA prior to its debut in Florida.

The Max Planck Florida Research Institute is on track --- even ahead of schedule in some cases --- to meet all of its objectives outlined in 2008 when the Institute announced its arrival in the USA.

**MAX PLANCK**  
FLORIDA INSTITUTE

#### Contact:

**Dr. Claudia Hillinger**  
**Vice President for Institute Development,**  
**Max Planck Florida Institute**  
**President, Max Planck Florida Foundation**  
**Max Planck Florida Institute**  
**5353 Parkside Drive, MC19-RE**  
**Jupiter, FL 33458-2906**  
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**Phone: 561-972-9083**



German American Business Chamber Miami  
Newsletter April 2012

**Upcoming GABC Events**

You will always find updated information at [www.gabc.us](http://www.gabc.us) under upcoming events as well as pictures of past events in the photo gallery.

**April 2012:** 2nd European Cocktail Reception 2012, Date and Details TBA

**April 11th, 2012:** 3rd European Business Breakfast Seminar 2012,  
The topic will be *“helping businesses access funding for their growth”*, Adrien Sapiro  
At the 1450 Brickell Avenue, 14th Floor Conference Room, Members: free,  
Non-members: \$20, Register with [mami@gabc.us](mailto:mami@gabc.us)

**April 22nd:** The GABC Miami and the German Consulate General support and participate at the  
City of Coral Gables' first official Earth Day Celebration, GABLES EARTHFEST  
(Earth Day)

**May 31st, 2012:** SAVE THE DATE! Distinguished German American Award of Excellence 2012,  
The recipient this year is Dr. Claudia Hillinger of the Max Planck Florida Institute,  
Details TBA

**Important Tips When Buying a Condominium**

Some people religiously swear off buying a condominium due to the extensive rules and restrictions. However, with the continued proliferation of condominium buildings all over the country in the last 10 years, it is safe to say that many people embrace the condo lifestyle for its many advantages such as the amenities, views, security, concierge services and central locations.

Here are a few tips when considering the purchase of a condominium:

- Have your real estate attorney review the condo docs, amendments, budget, financial statements, rules and regulations.
- Review the reputation of the building's professional management company.
- Request minutes of previous board meetings so that you know what's happening in the building (special assessments, delinquencies, work in progress, etc.).
- Buyer approval is almost always required and can usually be completed after a brief phone interview.

Considering a condo purchase as an investment?

- Thoroughly research area market rents
- Make sure you're comparing similar properties to determine rental rates – renovated versus not renovated
- What utilities or amenities are included in the HOA and don't have to be paid by a tenant? Electric? Cable? These will enhance the marketability of the property to a potential tenant.

Don't shy away from buying in older buildings as sometimes you can get a great deal and a better deal - just get the facts up front!

Special assessment questions to ask:

- What has been paid for by the special assessment?
- What work has already been performed on the building?

It is highly important to educate yourself, and to go to board meetings to keep an eye on the board and management. Be involved in your condo association because this is what community living is about!

*Give me a call and let's talk about your investment goals.*



**Madeleine Romanello P.A.**

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## Past GABC Events:

### 1st European Business Seminar of 2012

On February 8th, 2012 the German American Business Chamber Miami, the Italy-America Chamber of Commerce Southeast, the Spain-United States Chamber of Commerce, the French-American Chamber of Commerce and the British-American Business Council hosted their first seminar of the European Business Seminar Series 2012 at the Brickell Bay Office Tower with the topic "Major Developments - What are the plans for Miami?".

The guest speaker was Commissioner Marc D. Sarnoff, City of Miami - District 2. This seminar sparked very high interest of many members as the room was filled with more people than chairs, and the seminar was very well received.



### Reception in Honor of Hon. Ambassador João Vale de Almeida

On February 24th, 2012 the European American Chamber of Commerce New York and the European Bi-National Chamber of Commerce in Miami invited to a Reception in honor of Hon. Ambassador João Vale de Almeida, the Head of the Delegation of the European Union to the United States of America. The GABC Miami was one of the invited chambers to join and invited GABC members to this great event. The reception was fully booked and was attended by over 400 guests.

The presentation was about: *The Euro - From Crisis to Recovery*. This event took place in the Miami Dade College Freedom Tower 601 Biscayne Blvd., Miami.





### 2nd European Business Seminar in March

On March 7th, 2012 the German American Business Chamber Miami, the Italy-America Chamber of Commerce Southeast, the Spain-United States Chamber of Commerce, the French-American Chamber of Commerce and the British-American Business Council hosted their fifth seminar of the European Business Seminar Series 2011 at the Brickell Bay Office Tower with the topic "Satellite Monitoring of Natural Disasters". The guest speaker Dr. Hans Graber, Professor, Applied Marine Physics, Executive Director, Center for Southeastern Tropical Advanced Remote Sensing (CSTARS), Associate Dean For Infrastructure Rosenstiel School of Marine and Atmospheric Science University of Miami.

Examples like Hurricane Katrina, the earthquakes in Haiti and Sendai, flooding in Pakistan and the Midwest as well as tornadoes in Joplin and Central Florida. The Center of Southeastern Tropical Advanced Remote Sensing (CSTARS) of the University of Miami has a long history supporting the US Government and other Non-Governmental Organizations in rapid response to natural disasters.



### Seatrade Cruise Shipping Reception in March 2012

The Consul General of the Federal Republic of Germany Eva Alexandra Countess Kendeffy hosted a reception during the annually held Cruise Shipping Trade Show at the Convention Center in Miami Beach. The Reception was held in the German Pavilion on March 14th, 2012. The GABC Miami and GACC South were also participating and invited their members to the event. The Cruise Shipping Miami is the world's most important and largest annual meeting for the cruise industry.





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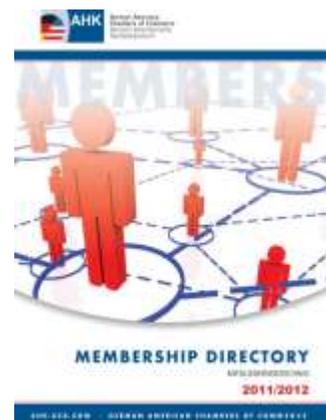
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### Get the 2011/2012 German American Chambers National Membership Directory!

The German American Chambers have launched the 2011/2012 Membership Directory! Navigate through 2,500 member companies linked to our offices in Atlanta, Chicago, Houston, New York, Philadelphia, San Francisco, and the GABC Miami using our index of industries. The directory's structure is based on industry categories, closely resembling the Yellow Pages, enabling you to find your contacts quickly and efficiently. Over 6,000 key decision-makers in government and industry across the U.S. and Germany will use the Membership Directory throughout the year. Issues are available at the GABC office now.

**Get your copy by contacting us at [miami@gabc.us](mailto:miami@gabc.us)**

GABC members pay \$70 - Non-members pay \$85 including shipping in the continental United States





German American Business Chamber Miami  
Newsletter April 2012

Please find our new **GABC Career Opportunities** on our website:

<http://www.gabc.us/careers.php>

**German American Chamber of Commerce of the Southern U.S. – News and Events**

Events:

April 5, 2012 in Atlanta, GA

**Business Seminar w/ MAGE Solar** Emerging Careers: Breaking into the Solar Industry

April 17, 2012 in Atlanta, GA **Business Seminar w/ Highroad Global Services**

May 7, 2012 in Huntsville, AL **Annual General Meeting 2012**

SAVE THE DATE: November 10, 2012 in Atlanta, GA **17th GACC South Annual Gala**

News:

**Chamber of Commerce representing German business in Houston, Texas undergoing leadership changes**

After re-opening in 2008, the German American Chamber of Commerce of the Southern U.S., Inc. Houston Office will say farewell to its current Managing Director and welcome new leadership...

**The GACC South has posted a job offer, Managing Director Site Selection**, please find more information [here](#)

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## Take Advantage of the GABC Member Benefits

GABC Members can receive great discounts while dining, traveling, shopping and much more.

Since the German American Business Chamber shares all member discounts with other European Chambers in Miami (the Italy American Chamber of Commerce, the Spain-US Chamber of Commerce, the French-American Chamber of Commerce and the British-American Business Council Miami) the list of benefits has grown tremendously.

The list of member discounts for all businesses including all member benefits is available for members in the login area at <http://gabc.us/members.php>

### Some Examples of the GABC benefits:



#### Beacon South Beach

All members receive a 10% discount on standard hotel room rates.

Offer cannot be combined with any other offer or promotion.

Must present Membership card and mention discount at time of booking.

Please contact Christopher Regalado.

Call: 786 389 5705

[www.BeaconSouthBeach.com](http://www.BeaconSouthBeach.com)



#### Adrienne Arsht Center

*With the Membership card the GABC Members receive 20 % discount on ticket prices*

**MOSCOW** Miami, the early 1960's. A prominent South Florida family finds its world challenged by the life-changing events of the era.

**The roots: LIVE in Concert** The legendary, four-time Grammy Award-winning hip hop group THE ROOTS is set to thrill South Florida with a rare live performance!

**Death & Harry Houdini** Death and Harry Houdini delivers a roller coaster ride through the life of the great Harry Houdini, brought to the stage by the great Chicago company that presented last season's acclaimed *The Sparrow*.

**FOR MORE INFORMATION** go to the website [www.arshtcenter.org](http://www.arshtcenter.org) or contact **GABC**

### An Example of the European Benefits:



#### Beverly Hills International, Inc.

All members will receive a 20% discount on strategic planning consultations and a 10% discount on corporate gifts, awards, trophies, promotional products, advertising specialties, incentives, and premiums.

[www.bocaratonmg.com](http://www.bocaratonmg.com)

Contact: Mr. Nicolas Pancaro

Call: 561-988-6998

If you are interested in offering discounts to the members of the GABC Miami and other European Chambers in Miami contact us for more information at [miami@gabc.us](mailto:miami@gabc.us). We look forward to working closely with all of you in making your business more visible through all the options that the GABC can offer to you.



### Max Planck Science Images Exhibition

On March 28th 2012, the MAX PLANCK Florida Institute hosted a preview of science images at the Miami Science Museum. The Max Planck Florida Foundation presented a collection of 40 striking photographs from scientists around the world. This was the first time that these works have been exhibited in Miami after traveling to Museums and embassies in Germany, Austria and Thailand .



### GABC Miami offers Assistance to Member Companies to find Interns from Germany

The GABC receives resumes and CV's on a regular basis from interested students from Germany who are looking to perform an internship in the US. If you are a business member of the GABC Miami and you are interested, please get in touch with us for information on students who are currently seeking internships or if you want to offer an internship in the future. This service is free of charge for our business members. Contact [Miami@gabc.us](mailto:Miami@gabc.us) for more information.

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## German American Business Chamber Miami Newsletter April 2012

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The GABC Miami is an official affiliate of the GACC South. Find more information on the GACC:  
<http://www.gaccsouth.com/en/>

### Web links to German American Associations and Clubs:

GIPA: German International Parents Association

Find more information on GIPA: <http://www.gipa.org/>

German Consulate General Miami: [http://www.germany.info/Vertretung/usa/de/03\\_Konsulate/Miami/00/\\_Start.html](http://www.germany.info/Vertretung/usa/de/03_Konsulate/Miami/00/_Start.html)

GASC: German American Social Club Miami

Find more information on GASC:

<http://www.germanamericanclub-miami.org/>

German Ministry in Coral Gables: <http://www.smlccg.org/custompage2.php>

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